

ybp



Biggerstaff Windows Ltd

Biggerstaff Windows Ltd are an established family business that has been trading locally in Hertfordshire for over 40 years. With an experienced and dedicated work force they specialise in domestic and commercial Window and Door installation projects. They advertise only via our own company vehicles, generating work solely through recommendations.

They Manufacture, Supply and Install Bi-folding doors, residential doors, sliding doors, conservatories, commercial doors, screens, vertically sliding windows, horizontal sliding windows, , top swing reversible windows and fire screens, Soffits, fascia's, cladding and guttering. Operating from around 3,000 square ft. in a purposely built office and workshop in Hatfield, Hertfordshire Biggerstaff Windows Ltd has developed consistently over the years by doing what it does best — offering a quality product backed with unrivalled customer service.

Case Study



YBP and Biggerstaff Windows

Biggerstaff Windows first came to us as a client in 2001 when they were in need of some basic training on their Sage Line 50 accounts system and payroll that they were using. They had previously maintained just basic invoicing and sales / purchase ledgers on Sage and were seeking to take all their accounts function in house and needed some initial assistance. Previously all their management accounts and year end works were undertaken by their external accountants annually, after the end of each financial year.

We worked with Biggerstaff for an initial period, reconciling all their Customer and Supplier accounts, and their bank accounts and in so doing gave them the confidence to manage all their accounting internally, keeping their accounting system up-to-date constantly and sorting any issues as they arise. This produced immediate results for them improving profitability, by better enabling them to manage their receivables from customers, and also allowing them to see profit margins clearly.

Since then, we have maintained a "watching brief" on all matters financially related for them and advising them on a wide range of business management issues. We have introduced them to new accountants better suited to providing the level of skills they require for year end and tax planning advise, and also to systems support specialists to maintain their computer systems.

Says Paula Dorrell, General Manager at Biggerstaff Windows: *"YBP originally came to give us a days training and consultancy, but their advise and support has proved so invaluable to us they have remained a key part of our business for many years since. We cannot recommend their service and professionalism highly enough, it really is like having our own Finance Director on hand as and when we need"*

CLIENT SUMMARY

Client	Biggerstaff Windows
Based	Hatfield, Herts
Accounting System	Sage 50 / Payroll
Market Sector	Replacement Windows & Doors
Employees	10-20